



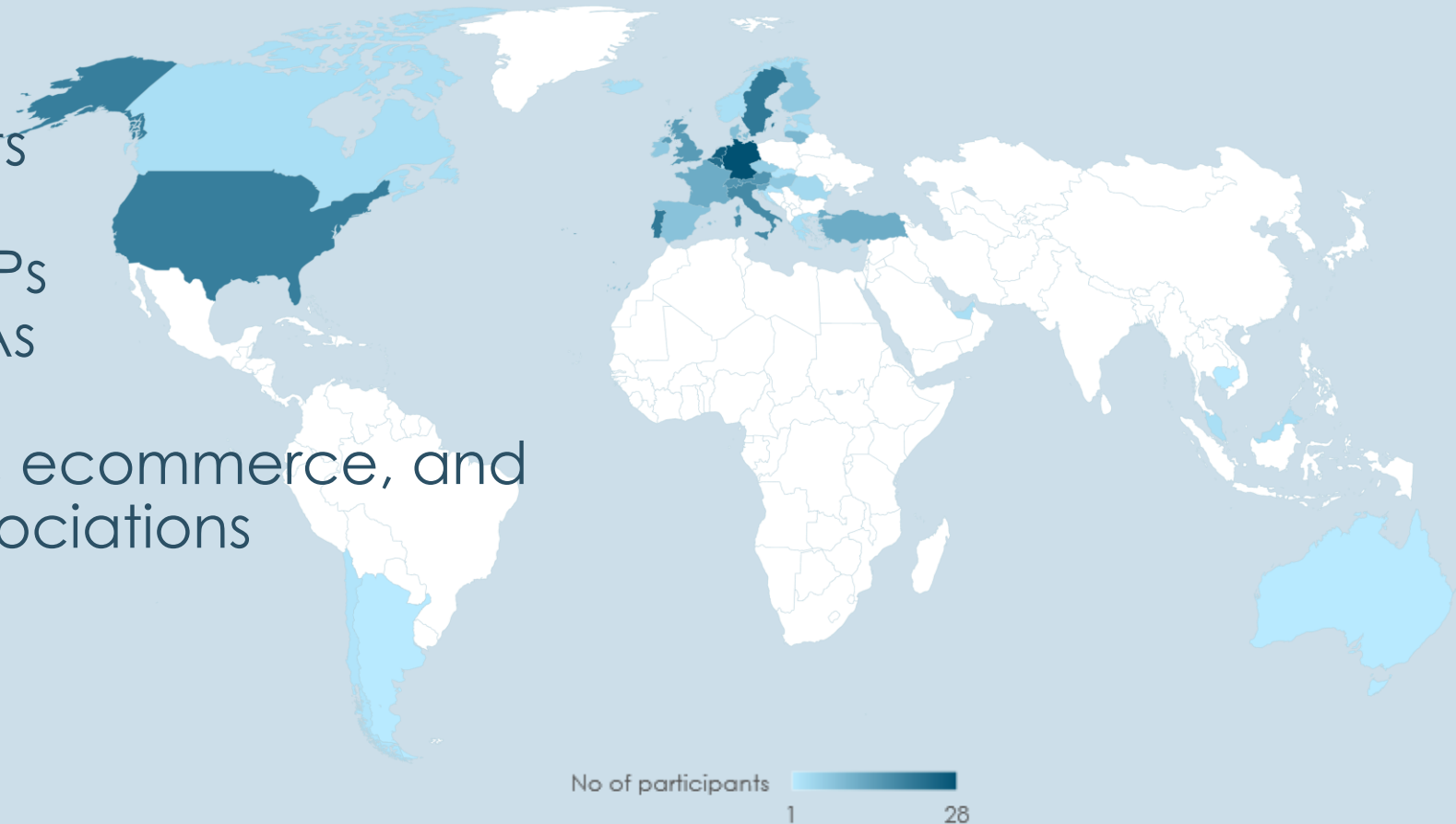
WELCOME

COPENHAGEN ECONOMICS POSTAL & DELIVERY CONFERENCE

VIRTUAL CONFERENCE | 11 MAY 2021 | 15.00 – 18.00

WHO IS HERE TODAY?

- 40 countries
 - 350 participants
 - 172 from USPs
 - 71 from NRAs
- + EC, industry, ecommerce, and consumer associations



OUR POSTAL & DELIVERY TEAM

We help our clients with

Postal regulation and reform

- Regulatory design and impact assessment
- User needs and future USO
- Access regulation
- Terminal dues
- Calculation of USO net costs
- Cost allocation
- Tariff regulation
- Regulatory cases

Strategy and business performance

- E-commerce and parcel delivery
- Strategy and business models
- Pricing strategies
- Environmental sustainability

Competition issues and State aid

- Competition/antitrust cases and compliance work
- Anti-competitive discounts
- Relevant markets
- State aid issues

Our team



Henrik Ballebye Okholm
Managing Partner



Anna Möller Boivie
Managing Director
Stockholm, Head of
Postal & Delivery



Bruno Basalisco
Director



Julia Sabine Wahl
Managing Economist



Mindaugas Cerpickis
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Neil Gallagher
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Gerdis Marquardt
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Martina Facino
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Elisa Pau
Economist



Natasha Hillenius
Economist



Stephanie Tizik
Analyst



Rui Mala Vieira
Researcher



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AGENDA & SPEAKERS

15.05 SESSION 1

Environmental sustainability – challenges and opportunities for the postal and delivery industry

Topics covered include:

- Challenges faced by the industry in the green transition
- The business case for environmental sustainability
- The role of regulators and policy makers



Herna Verhagen
CEO, PostNL



Volker Ratzmann
EVP Corporate Public Affairs, Deutsche Post DHL Group



Annemarie Gardshol
CEO, PostNord Group



João Bento
CEO, CTI



Szymon Oscislowski
Programme manager in the Directorate General for Mobility and Transport (DG MOVE) of the European Commission



Sigurd Næss-Schmidt
Partner, Head of Climate & Sustainability and Head of Energy Economics & Policy, Copenhagen Economics

16.35 BREAK

16.45 SESSION 2

Long-term view on the postal sector and relevant public policies: global perspectives

Topics covered include:

- The role of postal services
- The role of the USO
- The role of postal regulation/regulators in 5-10 years' time



Dr Annegret Groebel
Director of International Relations, BNetzA



Kristin Bergum
Senior vice president International and Regulatory Affairs, Norway post



Michael Kubayanda
Chairman of the U.S. Postal Regulatory Commission



Peter Somers
CEO, Emirates Post

18.00 THANK YOU AND GOODBYE