

# Valuation

at Copenhagen Economics

## WE CAN HELP YOU WITH



### Commercial & Transaction advice

We provide valuation advice and economic analyses to optimise our clients' portfolio and enable them to make better strategic decisions.



### Disputes & Litigation

We support our clients in an array of disputes around the world, including IP disputes, shareholder disputes and commercial disputes.



### Licensing

We help clients maximise profitability through licensing (as licensor and/or licensee).

## EXPERIENCE

We support our clients by quantifying the economic value of companies, shares and assets for strategic and monetisation purposes and/or disputes. We employ robust economic models to develop our recommendations. We have experience supporting clients with:

#### Valuations related to:

- Identification and valuation of companies and assets for M&A purposes
- Buy- and sell-side valuations and synergy assessments
- Venture Capital/Private Equity financing
- Early-stage technology evaluation
- Divestments of IP/non-core technology
- Market assessments to determine the potential for a (to-be-developed) technology
- Branding and specific design elements

#### Disputes related to:

- Company and share valuations for M&A- and shareholder-related disputes
- Company and asset valuations in relation to bankruptcy claims
- Damages calculations of lost profits, price erosion and/or reasonable royalties in commercial and IP-related disputes
- Valuation of assets in relation to tax and transfer-pricing disputes
- Economic support for settlement negotiations

#### Licensing:

- Setup of licensing structures for individual assets and/or IP portfolios
- Determine license rates and other terms and conditions for commercialisation purposes
- Evaluate non-financial license terms and conditions for compliance purposes, e.g. F/RAND obligations